

RICK'S

CUSTOM FENCING & DECKING

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Cedar Fencing Shortage Doesn't Slow Down Rick's Custom Fencing & Decking

HILLSBORO, Ore.—Rick's Custom Fencing & Decking is thriving despite the recent shortage on cedar fencing. Demand for the product is high and inventory is scarce for many wholesalers making it hard for retailers to purchase. However, Rick's Fencing still has inventory available at all five store outlets located in Hillsboro, Gresham, Vancouver, Salem and Bend.

“The cedar market is experiencing price increases and shortages like never before”, stated Rick Stanley, President of Rick's Fencing. “Current pricing on 1x6x6 cedar boards are up over 38% since early September and reached an all time high in recent weeks. Costs will continue to climb in the near future on all grades and heights.”

Rick believes that the shortage is due to many different factors. For instance, many mills have temporarily shut down due to limited log supplies, transportation costs—both by rail and truck—are up, the strong demand in hurricane areas prevented mills from building stock during the fall and winter season, and a stronger Canadian dollar is raising the cost of Canadian wood shipped into the US.

A few suppliers, such as Rick's Custom Fencing & Decking, solidified purchase agreements in the fall of 2005, making inventory available at their retail yards. Having done so has helped Rick's thrive during the shortage. In fact, Rick's just had their best month ever in the history of the company with sales reaching over two million dollars in the month of April.

For further information, go to www.ricksfencing.com or visit us at any of our five store locations. Store hours are Monday – Friday 8am to 7pm and Saturday 8am to 5pm.

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