

# **RICK'S**

## **CUSTOM FENCING & DECKING**

**CONTACT:** Nicole Flescher  
503-648-7830 ext. 115  
nicole.flescher@ricksfencing.com

**FOR IMMEDIATE RELEASE**  
May 24, 2006

### **Rick's Custom Fencing & Decking Has Best Month in the History of the Company**

HILLSBORO, Ore.—Rick's Custom Fencing & Decking had its best month in the history of the company last month. Sales had reached 2.325 million dollars for the month of April, which has never been accomplished before.

Founded by, Rick and Marlene Stanley in 1980, Rick's Custom Fencing and Decking has grown to become one of the largest retailers of fencing and decking in the Northwest offering five store outlets located in Hillsboro, Gresham, Salem, Vancouver and Bend. Rick's Fencing currently employs 123 skilled individuals, with 21 of those being part of their highly trained sales staff.

“We are extremely excited to have reached such an amazing milestone,” stated Stanley, President of the Rick's Custom Fencing and Decking. “We've been in business for 26 years and never before have we reached two million in sales. I give all the credit to our amazing salespeople and management.”

Rick's sold 560,000 fence boards in 2005 and anticipates sales of 728,000 boards in 2006, which is an increase of 30%. There has been a recent shortage on cedar fence boards devastating many local business, but Rick's had anticipated such an event and had solidified purchase agreements in the fall of 2005, making inventory available at all five of their retail yards. “With inventory on hand, we don't foresee any issue's with reaching our goal”, stated Rick. Rick's Fencing also anticipates selling over 700,000 feet of decking for this year.

For further information, go to [www.ricksfencing.com](http://www.ricksfencing.com) or visit us at any of our five store locations. Store hours are Monday – Friday 8am to 7pm and Saturday 8am to 5pm.

###